Notes on Cunha, Heckman, and Schennach (2010)

James J. Heckman University of Chicago American Bar Foundation

INET Summer Workshop July 14, 2012

Heckman

Cunha, Heckman, and Schennach (2010)

- Why is it efficient to invest in least well-off (by endowment) children?
- 2 Children A and B and Two Periods (1,2)
 (1)

$$\begin{aligned} \theta_1^A &= f(\theta_0^A, I_0^A) \qquad \theta_1^B &= f(\theta_0^B, I_0^B) \\ \theta_2^A &= f(\theta_1^A, I_1^A) \qquad \theta_2^B &= f(\theta_1^B, I_1^B) \end{aligned}$$

• Assume r = 0.

• We seek to maximize $\theta_2^A + \theta_2^B$ subject to constraints in 1.

$$I_0^A + I_0^B + I_1^A + I_2^B = M$$

• Intuition is that by investing we concavify the production functions.

• Intuition:

Take Simple Case:

$$\theta^{A} = g(I_{A}\alpha^{A})$$
(1)

$$\theta^{B} = g(I_{B}\alpha^{B})$$
(2)

$$g' > 0 \qquad g'' < 0$$

Cunha, Heckman, and Schennach (2010)

프 에 에 프 어

• Allocate I_A and I_B max $\theta^A + \theta^B$ st. (1), (2) and

$$I_{A} + I_{B} = M$$

$$\alpha^{A}g'(I_{A}\alpha^{A}) = \alpha^{B}g'(I_{B}\alpha^{B})$$

$$\frac{\alpha^{A}}{\alpha^{B}} = \frac{g'(I_{A}\alpha^{A})}{g'(I_{B}\alpha^{B})}$$

$$I_{A} = I_{B} \quad \text{if } \alpha^{A} = \alpha^{B}$$

If
$$\alpha^{A} > \alpha^{B} \Rightarrow I_{A}\alpha^{A} < I_{B}\alpha^{B}$$

 $\therefore I_{B} > I_{A}$

∃ ► < ∃ ►</p>

(II) Cobb-Douglas case

$$\begin{split} \mathbf{g}(b) &= b^{\phi} \\ \phi \alpha^{A} (I_{A} \alpha^{A})^{\phi - 1} &= \phi \alpha^{B} (I_{B} \alpha^{B})^{\phi - 1} \\ \left(\frac{I_{B}}{I_{A}}\right)^{1 - \phi} &= \left(\frac{I_{A}}{I_{B}}\right)^{\phi - 1} = \left(\frac{\alpha_{B}}{\alpha_{A}}\right) \end{split}$$

• • = • • = •

$$\begin{aligned} (\phi-1)\ln(I_A/I_B) &= \phi\ln(\alpha^B/\alpha^A)\\ \ln(I_A/I_B) &= \left(\frac{\phi}{\phi-1}\right)\ln\left(\frac{\alpha^A}{\alpha^B}\right)\\ 0 &< \phi < 1,\\ \alpha^A &> \alpha^B\\ &\Longrightarrow \ln(I_A/I_B) < 0\\ I_B &> I_A \text{ if } \alpha^A/\alpha_B > 1 \end{aligned}$$

Cunha, Heckman, and Schennach (2010)

・ロト・(雪)・(雪)・(雪)・(白)

• Take a second case

$$egin{aligned} & heta^A g(I^A) \qquad g' > 0 \qquad g'' < 0 \ & heta^B = lpha^B g(I^B) \end{aligned}$$

$$\max \alpha^A g(I_A) + \alpha^B g(I^B)$$

C	F	
э		

$$M = I^{A} + I^{B}$$
$$\alpha^{A}g'(I_{A}) = \alpha^{B}g'(I^{B})$$
$$\frac{\alpha^{A}}{\alpha_{B}} = \frac{g'(I^{B})}{g'(I^{A})}$$
$$\alpha^{A} > \alpha^{B} \Longrightarrow I_{B} < I^{A}$$

• Suppose we can choose

α^A and α^B Total Cost: $C(\alpha^A) + C(\alpha^B)$

• We would always choose to equalize $(\alpha^A) = \alpha^B$ (at equal cost).

(III) Intuition for Cunha, Heckman, and Schennach (2010)

$\mathsf{Equality} \Rightarrow \mathsf{Efficiency} \; \mathsf{Problem}$

A B A A B A

2

- Consider a social planner who seeks to maximize the aggregate human capital of society.
- There are two children: A and B.
- They differ in their initial endowments θ_A and θ_B respectively.
- Assume they are biologically determined, outside the control of the social planner.

 Adult human capital of children is h_A and h_B and are produced by investment (X), a scalar, where X_A is investment in A and X_B is investment in B:

$$h_A = g(X_A, \theta_A)$$

 $h_B = g(X_B, \theta_B)$

where g is increasing in both arguments, $g_{11}(\cdot) < 0$, $g_{22}(\cdot) < 0$, and $g_{12}(\cdot) > 0$.

$$\bar{X} = X_A + X_B.$$

(i) What is the optimal policy for investment in children?

Is it equalizing or disequalizing in terms of initial conditions θ_A and θ_B ?

Characterize the ratio of X_A and X_B .

For specificity start with the special case $h_A = \theta_A g(X_A)$; $h_B = \theta_B g(X_B)$. (ii) Suppose next that instead of being biologically determined outside the control of the parent, θ is determined by early childhood investment *I* and early parental background *P*:

$$\theta = \eta(I, P),$$

where η is increasing in *I* and *P*, $\eta_{11}(\cdot) < 0$, $\eta_{22}(\cdot) < 0$ and $\eta_{12}(\cdot)$ may be negative, positive or zero.

Assume $P_A > P_B$.

What is the optimal policy for investment in the first stage of life of the children if the goal is to maximize aggregate human capital?

Assume a constraint $\overline{I} = I_A + I_B$.

Assume also that the policy in part (i) is in effect.

In answering this question analyze the following examples:
 (a) a Cobb-Douglas case:

$$\theta = I^{\gamma} P^{\delta}$$

(b) a Leontief case:

$$\theta = \min\{I, P\}$$

(c) and a case with perfect substitutes

$$\theta = \tau_1 I + \tau_2 P, \quad I > 0, \quad \tau_1, \tau_2 > 0,$$

Then discuss the general case.

- For each case characterize the optimal policy for I_A and I_B , the ratio I_A/I_B , and the ratio X_A/X_B .
- Under what conditions is the policy (ii) joined with (i) equalizing? Disequalizing?
- At what stage(s) is policy equalizing? Disequalizing?
- Given the intuition for your results.
- In the Cobb-Douglas case for g and η, can the optimal policy be equalizing at any stage?

(iii) Discuss the empirical evidence on the effectiveness of early childhood investments in equalizing adult outcomes.

Intuition: If a social planner could design second stage production functions to optimize aggregate output, he would symmetrize the technology for both people.

First stage investment symmetrizes.