

Notes on Cunha, Heckman, and Schennach (2010)

James J. Heckman
University of Chicago
American Bar Foundation

INET Summer Workshop
July 14, 2012
This draft, July 13, 2012

- Why is it efficient to invest in least well-off (by endowment) children?
- 2 Children A and B and Two Periods (1, 2)

(I)

$$\begin{aligned}\theta_1^A &= f(\theta_0^A, l_0^A) & \theta_1^B &= f(\theta_0^B, l_0^B) \\ \theta_2^A &= f(\theta_1^A, l_1^A) & \theta_2^B &= f(\theta_1^B, l_1^B)\end{aligned}$$

- Assume $r = 0$.

- We seek to maximize $\theta_2^A + \theta_2^B$ subject to constraints in 1.

$$I_0^A + I_0^B + I_1^A + I_2^B = M$$

- Intuition is that by investing we concavify the production functions.

- Intuition:

Take Simple Case:

$$\theta^A = g(I_A \alpha^A) \quad (1)$$

$$\theta^B = g(I_B \alpha^B) \quad (2)$$

$$g' > 0 \quad g'' < 0$$

- Allocate l_A and l_B

$$\max \theta^A + \theta^B$$

st. (1), (2) and

$$l_A + l_B = M$$

$$\alpha^A g'(l_A \alpha^A) = \alpha^B g'(l_B \alpha^B)$$

$$\frac{\alpha^A}{\alpha^B} = \frac{g'(l_A \alpha^A)}{g'(l_B \alpha^B)}$$

$$l_A = l_B \quad \text{if } \alpha^A = \alpha^B$$

$$\text{If } \alpha^A > \alpha^B \Rightarrow l_A \alpha^A < l_B \alpha^B$$

$$\therefore l_B > l_A$$

(II) Cobb-Douglas case

$$\begin{aligned}g(b) &= b^\phi \\ \phi \alpha^A (I_A \alpha^A)^{\phi-1} &= \phi \alpha^B (I_B \alpha^B)^{\phi-1} \\ \left(\frac{I_B}{I_A}\right)^{1-\phi} &= \left(\frac{I_A}{I_B}\right)^{\phi-1} = \left(\frac{\alpha_B}{\alpha_A}\right)\end{aligned}$$

$$(\phi - 1) \ln(I_A/I_B) = \phi \ln(\alpha^B/\alpha^A)$$

$$\ln(I_A/I_B) = \left(\frac{\phi}{\phi - 1} \right) \ln \left(\frac{\alpha^A}{\alpha^B} \right)$$

$$0 < \phi < 1,$$

$$\alpha^A > \alpha^B$$

$$\implies \ln(I_A/I_B) < 0$$

$$I_B > I_A \text{ if } \alpha^A/\alpha^B > 1$$

- Take a second case

$$\begin{aligned}\theta^A &= \alpha^A g(I^A) & g' > 0 & \quad g'' < 0 \\ \theta^B &= \alpha^B g(I^B)\end{aligned}$$

$$\max \alpha^A g(I_A) + \alpha^B g(I^B)$$

st.

$$M = I^A + I^B$$

$$\alpha^A g'(I_A) = \alpha^B g'(I^B)$$

$$\frac{\alpha^A}{\alpha_B} = \frac{g'(I^B)}{g'(I^A)}$$

$$\alpha^A > \alpha^B \implies I_B < I^A$$

- Suppose we can choose

$$\alpha^A \text{ and } \alpha^B$$

$$\text{Total Cost: } C(\alpha^A) + C(\alpha^B)$$

- We would always choose to equalize $(\alpha^A) = \alpha^B$ (at equal cost).

(III) Intuition for Cunha, Heckman, and Schennach (2010)

Equality \Rightarrow Efficiency Problem

- Consider a social planner who seeks to maximize the aggregate human capital of society.
- There are two children: A and B .
- They differ in their initial endowments θ_A and θ_B respectively.
- Assume they are biologically determined, outside the control of the social planner.

- Adult human capital of children is h_A and h_B and are produced by investment (X), a scalar, where X_A is investment in A and X_B is investment in B :

$$h_A = g(X_A, \theta_A)$$

$$h_B = g(X_B, \theta_B)$$

where g is increasing in both arguments, $g_{11}(\cdot) < 0$, $g_{22}(\cdot) < 0$, and $g_{12}(\cdot) > 0$.

- Suppose $\theta_A > \theta_B$, if the social planner has a fixed budget for investment, \bar{X} , where

$$\bar{X} = X_A + X_B.$$

(i) What is the optimal policy for investment in children?

Is it equalizing or disequalizing in terms of initial conditions θ_A and θ_B ?

Characterize the ratio of X_A and X_B .

For specificity start with the special case $h_A = \theta_A g(X_A)$;
 $h_B = \theta_B g(X_B)$.

- (ii) Suppose next that instead of being biologically determined outside the control of the parent, θ is determined by early childhood investment I and early parental background P :

$$\theta = \eta(I, P),$$

where η is increasing in I and P , $\eta_{11}(\cdot) < 0$, $\eta_{22}(\cdot) < 0$ and $\eta_{12}(\cdot)$ may be negative, positive or zero.

Assume $P_A > P_B$.

What is the optimal policy for investment in the first stage of life of the children if the goal is to maximize aggregate human capital?

Assume a constraint $\bar{I} = I_A + I_B$.

Assume also that the policy in part (i) is in effect.

- In answering this question analyze the following examples:

(a) a Cobb-Douglas case:

$$\theta = I^\gamma P^\delta$$

(b) a Leontief case:

$$\theta = \min \{I, P\}$$

(c) and a case with perfect substitutes

$$\theta = \tau_1 I + \tau_2 P, \quad I > 0, \quad \tau_1, \tau_2 > 0,$$

Then discuss the general case.

- For each case characterize the optimal policy for I_A and I_B , the ratio I_A/I_B , and the ratio X_A/X_B .
- Under what conditions is the policy (ii) joined with (i) equalizing? Disequalizing?
- At what stage(s) is policy equalizing? Disequalizing?
- Given the intuition for your results.
- In the Cobb-Douglas case for g and η , can the optimal policy be equalizing at any stage?

- (iii) Discuss the empirical evidence on the effectiveness of early childhood investments in equalizing adult outcomes.

Intuition: If a social planner could design second stage production functions to optimize aggregate output, he would symmetrize the technology for both people.

First stage investment symmetrizes.